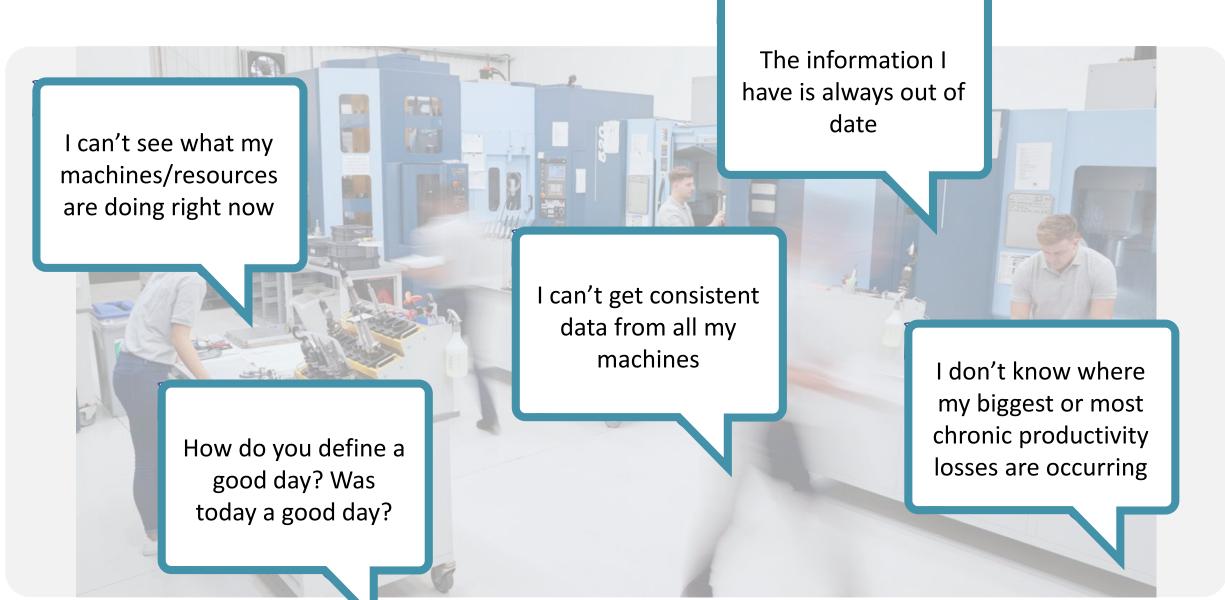




Common challenges



Why is it a "quick win"

As soon as your resources are connected, you can start to gather and use **effective** utilisation data



Immediately

Actual machine uptime. Critical Alarms as they happen (live visibility)



Within 24 hours

Downtime causes Unknown Stoppages



Within 1-4 weeks

Causes of any significant productivity losses



Over 1-3 months

Causes of previously hidden or unaccounted for productivity losses

Our approach

305

CONNECT

All your production resources with JobPack AIR

COLLECT

Live, accurate manufacturing data

CONTINUOUSLY Improve

By using timely, relevant and insightful information

Connect all your production resources



Automatically collect machine data

Hardware or Software Connection

Running

Feed Hold/ Optional Stop Rapid Feed Override (%) Actual Feed Override (%)

Alarm

Alarm Message

Alarm Number

Power On

Part Count

NOTE: There may be a charge from your machine tool vendor for the supply of appropriate license options, e.g. MTConnect or Siemens AccessMyMachine

Software Connection methods:

- FANUC FOCAS
- Mazak Cyber Monitor
- MTConnect
- DNC Opt #18
- OPC



Examples of machines & controllers we've connected to

ABB ROBOT	GILDEMEISTER
AGIE CHARMILLES	GLEASON
ANCA	HANWHA
ASA	HARDINGE
BRIDGEPORT	HELLER
CHURCHILL	HERMLE
CINCINATTI	HITACHI SEIKI
CITIZEN	HOESCH
DAEWOO	HURCO
DECO	JONES & SHIPMAN
DMG	KESEL
DMG MORI	KIMLA
DOOSAN	KINGSBURY
DUGARD	KITAMURA
EGW	MAKINO
FANUC	MATSUURA
FEELER	MAXI
GEIGER	MAZAK
GEMINIS	METEX

MIKRON

GERLING

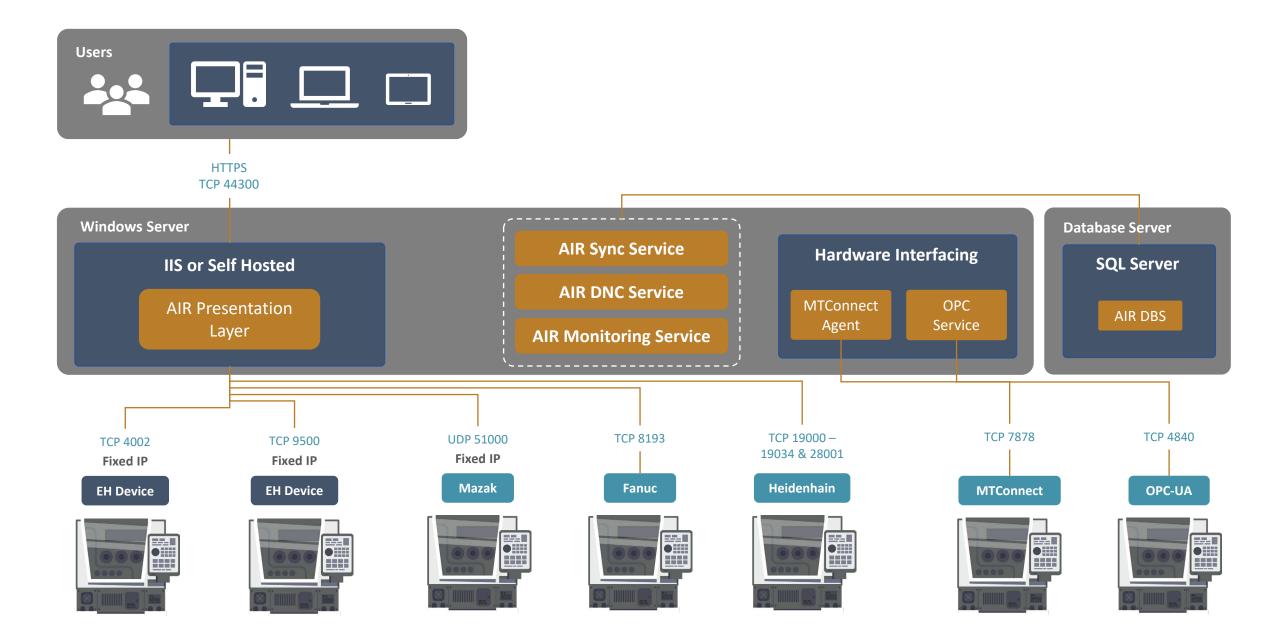
MITSUI SEIKI
MIYANO
MOLLART
MORI SEIKI
MOULDING MACHINES
MUTATEC
NAKAMURA
NTRX
OKUMA
OTEC
P&S MASCHINENAU
PIN POWER
POREBA 4
QUASAR
REINECKER
RIVER
ROLLOMATIC
SAFOP1
SAMSUNG
SCHULER

MTCL
ODICK
TUDER
ORNOS
RU-TECH
VALDRICH SIEGEN
VALTER MACHINES
VINMERDEUTSCHLAND
VYSSBROD
ANUC
IEIDENHAIN
/ITSUBISHI
CELLOS
MAKINO
IEMENS
OKUMA
ЛАZAK
IURCO
ONES SHIPMAN
AGIE CHARMILLES

CITIZEN DMG MORI SCHULER SEICOS MORI SEIKI ANCA MOTION EDM NUM SB-ELEKTRONIK **ELMO MOTION CONTROL** SEW ETF YAKISAWA **ANDRON ACOPOS ARUMATIK-Mi** HSM CONTROL **BOSCH NON-CNC**

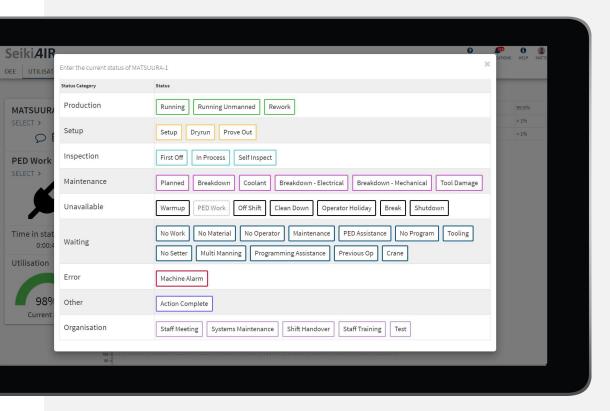
SODDICK

Machine Connection Architecture



Collect downtime reasons

Why the matrix matters



Involve your shopfloor team to help improve buy in and to make sure you have the right downtime code options

How you define your states will impact the insights your Analytics can provide

Share your definitions with all stakeholders and agree their roles in capturing and reporting data - clarity and transparency are the keys to success

How we support accurate & consistent data capture



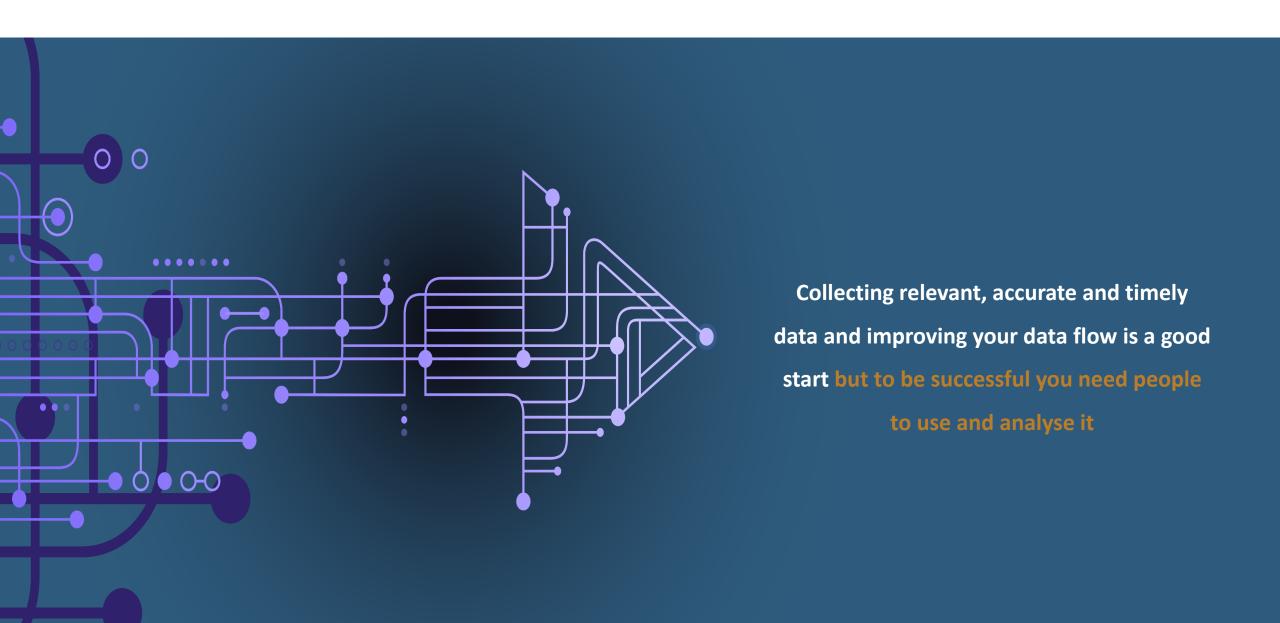
Monitoring logic

✓ User prompts

Real-time, event based user notifications

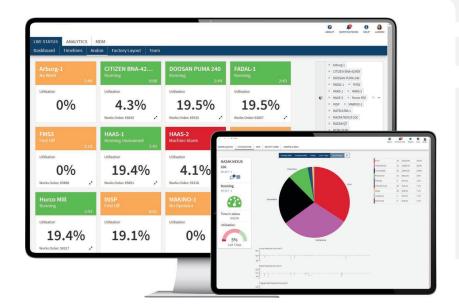
Extend to manual resources

Data-Driven Manufacturing



Continuously Improve

Agree how the information will be used for improvement actions, both at a tactical and strategic level.



Daily



Monitor Live Status & respond to notifications

Monthly/Quarterly



Analyse trends, compare resource performance, set and track targets, identify strategic improvement initiatives

Weekly



Include in your KPI review meetings
Identify tactical improvement actions

Annually



Use the data to inform investment decisions

Regularly



Review your status grid

Supercharge your analytics with OEE

JobPack AIR Monitoring is a prerequisite to OEE

By purchasing and adding OEE license to a Jobpack AIR Monitoring system, you can have:

- Enriched performance information that allows you to focus on what matters to your business
- A single solution. Operators only have to know how to use one system and enter the information once
 - Competitive advantage by finding opportunities for improvement and creativity in areas others may have missed

